

"Merriweather has demonstrated a tremendous ability to drive large scale change in people and their behaviours."





"The Merriweather programme was the foundation for the success of the team. We would never have achieved such an open, honest, clear culture without Merriweather."





# merriweather winning teams

Merriweather designs and delivers game-changing business performance solutions. Merriweather are focused on delivery of your business plans, improving business performance and developing leaders and teams.

Merriweather has grown into a team of highly experienced business coaches who enjoy an outstanding reputation for inspiring and transforming leaders, teams and businesses in multi-national corporations across the Asia Pacific, North Americas and European Regions. Our continued investment in research and development drives our widely acclaimed Business Improvement Methodology. The combination of our proven methods and an inspirational Merriweather business coach will equip you and your team to deliver your business plans like never before. "Merriweather have a proven ability to build winning teams."

Atos Vice President



What We Do



## **OUR EXPERTISE**

- Building Winning Teams
- Improving Business
  Performance
- Developing Leaders

Building Winning Teams - Merriweather has an outstanding track record of working with leaders and teams in many of the world's largest and most successful organisations. Merriweather teams come to be famous for delivering their ambitious commitments, time and time again.

Merriweather teams are exceptional, they are recognised for delivering their business plans and being seen as the outstanding performers. Merriweather teams become 'Winning Teams'.

"The business successes I am most proud of during the Merriweather programme... meeting every forecast and at the same time growing."





Improving Business Performance – Business performance and career progression is largely about your performance as a leader - what your team are achieving and how they are achieving it.

Leadership is about mobilising others to want to get extraordinary things done in your business. It's about exciting others to try new things, transforming values into actions, visions into realities, obstacles into opportunities and risks into achievements. Ultimately leadership is about your ability to get other people to willingly do what you believe is important. **Developing Leaders** - Inspiring people to be honest with one another, to hold each other accountable and enjoy working together to deliver business plans has never been a greater challenge with ever increasing expectations, distractions and options.

With the support of an inspirational Merriweather business coach you can achieve the alignment and commitment you need to motivate your team to collaborate and deliver the much sought after "one plus one equals three."

### **Inspiring Success Around The World**



We work with businesses around the world in over 40 different countries



## **OUR CLIENTS**

Successful and ambitious leaders at some of the world's best known and most



"The biggest surprise to results was the return to growth in the APPH business."

successful companies partner with Merriweather to build winning teams and deliver business success. Our Clients





## TRANSFORMING...

Inspiring other people to willingly do what you believe is important.

In business it is never all plain sailing. Things go wrong, businesses fail. Successful leaders are asked to take on new challenges to transform and improve under-performing business units.

The causes may not be in your control, however, the solutions have to be.

You have to lead and inspire a new approach, deliver an inspiring vision and plan for success. You will be required to take tough decisions, deliver change and take your team with you. Success rests with you and an inspired team can help you make it happen.





### Transforming Leaders, Teams & Businesses



# ABOUT US

Established in 1997 by a unique partnership of a successful sportsman with an experienced corporate leader.

### **DIRECTORS OF** MERRIWEATHER



Richard Merriweather

"Leadership is everyone's business."



### Malcolm Brown

"Winning teams don't happen by accident."



Today Richard and Malcolm lead Merriweather and continue to transform leaders' teams and businesses all around the world through the Merriweather business improvement methods with inspirational coaching & facilitation.



### TRANSFORMING LEADERS, TEAMS & BUSINESSES

We are proud of our client relationships and wish to share the thoughts of those who know best what it's like to work with us...



"The Merriweather programme has helped us build a team that is motivated, happy and proud of itself. We have over delivered on our commitment to provide technology fit for purpose."



"Merriweather helped a well performing team focus on how to be even better"

Senior Executive



"The team coaching programme is a unique programme that blends real-time business objectives into leadership and organisational development."

IT Manager, Asia



"I would like to say how beneficial I found the two days. The way in which the event was structured and delivered was fantastic, perhaps the best facilitator I have seen. I was engaged, enthused and intrigued throughout."



**Senior Executive BBA** Aviation





"Bringing teams together following a merger is never an easy task: we continue to make excellent progress through the Merriweather programmes."

**Head of Sales** 



**BNP PARIBAS** 

"As a team, we come out of these sessions performing as a single unit, united and aligned in our way forward. Without Merriweather, we wouldn't be enjoying the successes that we're becoming famous for."



"The pre-programme strategic and tactical planning workshops are some of the most valuable, challenging and helpful meetings I have ever had for leading a team."

### Director



"If you are searching for clarity, leadership and inspiration, look no further. You will never look back!"

Asset Lifecycle Manager





"I've had so much positive feedback about the programme; everyone wants to maintain the momentum. We, both as an executive group and as individuals, look forward to your continued coaching."



Senior Vice President

### "Much is talked about leadership, but there are few things better than this for identifying and developing leadership skills!"

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